



## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA  
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

### **TUYASMART INDIA PRIVATE LIMITED**

### **Virtual Campus Recruitment – 2021 Passing Out Batch**

**Only for Students of Amity Education Group**

**Only for Unplaced & Eligible Students**

**Last Date to Register – 22<sup>nd</sup> March 2021 till 5:00 pm**

|                                     |  |
|-------------------------------------|--|
| <b>Company</b>                      | TUYASMART INDIA PRIVATE LIMITED  |
| <b>Website</b>                      | <a href="http://www.tuya.com">www.tuya.com</a>   |
| <b>Batch</b>                        | 2021 passouts  |
| <b>Date of Campus</b>               | Next week  |
| <b>Job Title</b>                    | Assistant Manager– Business Development (Assistant Manager Grade) Brand & OEM  |
| <b>Eligible Degrees</b>             | PG   |
| <b>Eligible Branches</b>            | B. Tech in Electronics + MBA   |
| <b>Eligibility Criteria</b>         | No % Criteria  |
| <b>Location</b>                     | <u>Gurgaon for North Region</u> and <u>Mumbai for West Region</u>  |
| <b>Compensation (CTC)</b>           | 7L Fixed per annum (for freshers) and can look up to 9L if we find a suitable profile with prior experience. (+PLI, potential to earn up to 4 times on monthly gross salary)   |
| <b>Job Requirements</b>             | According to the company's overall strategic planning, plan the channel expansion plan through key accounts, and independently complete the introduction, negotiation and contracting of the corresponding categories of businesses to meet the business development needs 2. Maintain business partnerships, manage and optimize partner businesses 3. Communication and coordination of internal and external teams, including market, product, customer service, supply chain, etc 4. Proposing positive suggestions for the company's channel expansion strategy and plan as well as the overall development of the platform           |
| <b>Roles &amp; Responsibilities</b> | Managing key accounts, large projects, familiar with its operating model, will be preferred 3. Platform resources with related products such as lighting, smart products / 3C products / size home appliances, smart connectors and accessories are preferred, must be familiar with IoT with smart devices 4. Must be aware about the factories or manufacturing bases of those product categories as an OEM partner enablement 5. Sound knowledge and network with specific brands / product categories operating as premium, tier2 or tier3 products in geographies 6. Results-oriented, strong merchant negotiation, smart negotiator, |

|                            |   |
|----------------------------|---|
|                            | communication skills, good teamwork, strong resistance 7. Fluent English both in written and verbal   |
| <b>Recruitment Process</b> | <b>Will be informed later</b>   |
| <b>How to Apply?</b>       | All interested and eligible students need to apply on the link mentioned below, latest by <b>22<sup>nd</sup> March 2021, 5 PM</b> –<br><br><a href="#"><u>CLICK HERE TO APPLY</u></a> |

**My Best Wishes are with you!**

**Prof (Dr.) Ajay Rana**

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist  
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

**Senior Vice President – Amity Education Group**

**Dean – Industry & Academia Alliance**

**Advisor – Amity Education Group**